

# Pan-International Industrial Corp. Investor Conference

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Sep. 11, 2025



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# 2Q 25 Financial Results



# 2025 Q2 Consolidated Statement of Income Summary



(NTD K)	Q2 25	Q1 25	QoQ	Q2 24	YoY
Revenue	5,732,721	5,714,754	0.31%	5,446,118	5.26%
Gross profit	711,566	641,373	10.94%	780,722	-8.86%
<b>Gross profit rate</b>	<b>12.41%</b>	<b>11.22%</b>	<b>1.19%</b>	<b>14.34%</b>	<b>-1.92%</b>
Operating expenses	(359,229)	(341,392)	5.22%	(412,791)	-12.98%
Operating profit	352,337	299,981	17.45%	367,931	-4.24%
<b>Operating profit rate</b>	<b>6.15%</b>	<b>5.25%</b>	<b>0.90%</b>	<b>6.76%</b>	<b>-0.61%</b>
Non-operating rev. & exp.	1,718	47,199	-96.36%	81,654	-97.90%
Net profit before tax	354,055	347,180	1.98%	449,585	-21.25%
Net profit after tax	264,429	269,357	-1.83%	329,300	-19.70%
<b>Net profit rate</b>	<b>4.61%</b>	<b>4.71%</b>	<b>-0.10%</b>	<b>6.05%</b>	<b>-1.43%</b>
EPS	0.47	0.42		0.53	
<b>ROE</b>	<b>1.74%</b>	<b>1.63%</b>		<b>2.12%</b>	

# 2025 H1 Consolidated Statement of Income Summary



(NTD K)	H1 25	H1 24	YoY
Revenue	11,447,475	10,103,988	13.30%
Gross profit	1,352,939	1,340,790	0.91%
<b>Gross profit rate</b>	<b>11.82%</b>	<b>13.27%</b>	<b>-1.45%</b>
Operating expenses	(700,621)	(805,165)	-12.98%
Operating profit	652,318	535,625	21.79%
<b>Operating profit rate</b>	<b>5.70%</b>	<b>5.30%</b>	<b>0.40%</b>
Non-operating revenue & exp.	48,917	170,443	-71.30%
Net profit before tax	701,235	706,068	-0.68%
Net profit after tax	533,786	527,881	-130.56%
<b>Net profit rate</b>	<b>4.66%</b>	<b>5.22%</b>	<b>-0.56%</b>
EPS	0.88	0.86	
<b>ROE</b>	<b>3.51%</b>	<b>3.40%</b>	

# 2025 Q2 Consolidated Balance Sheet Summary



(NTD K)	Q2 25		Q1 25		Q2 24	
	Amount	%	Amount	%	Amount	%
Cash and equivalents	6,407,049	28%	6,776,184	28%	6,564,051	26%
Accounts receivable	5,368,249	23%	5,772,422	24%	6,173,062	25%
Inventory	3,474,340	15%	3,620,136	15%	3,648,180	15%
Property, plant and equipment	3,548,781	15%	3,861,288	16%	3,572,423	14%
<b>Total Assets</b>	<b>23,013,019</b>	100%	<b>24,357,925</b>	100%	<b>24,900,981</b>	100%
Current liabilities	7,301,246	32%	7,318,586	30%	8,742,259	35%
Non-current liabilities	496,705	2%	536,084	2%	638,441	3%
<b>Total liabilities</b>	<b>7,797,951</b>	34%	<b>7,854,670</b>	32%	<b>9,380,700</b>	38%
<b>Total equity</b>	<b>15,215,068</b>	66%	<b>16,503,255</b>	68%	<b>15,520,281</b>	62%
<b>A/R Turnover Days</b>	108		111		128	
<b>Inventory Turnover Days</b>	70		71		82	
<b>A/P Turnover Days</b>	89		91		115	

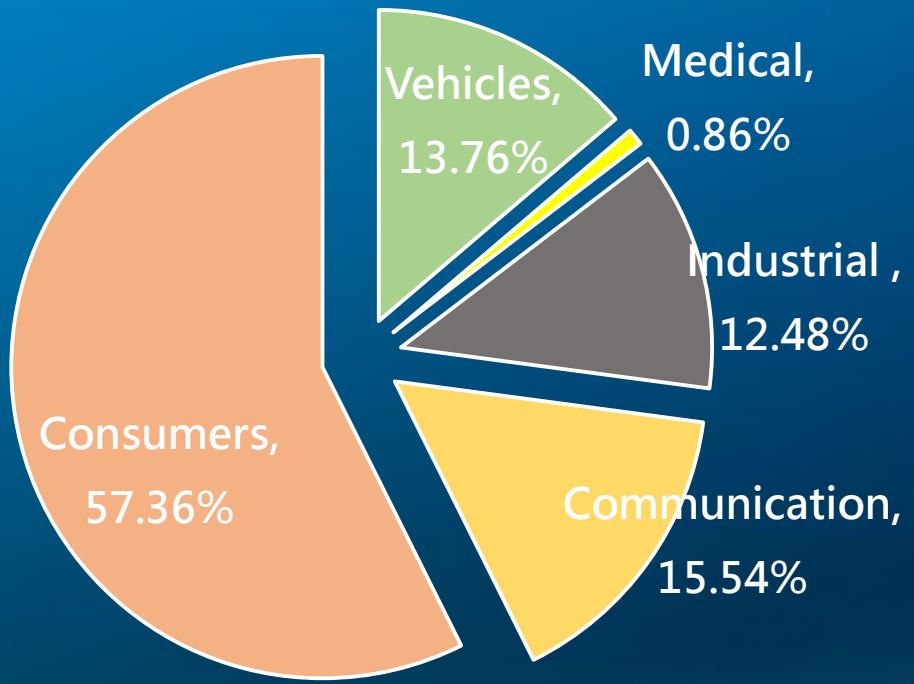
# 2025 Q2 Cash Flow Summary



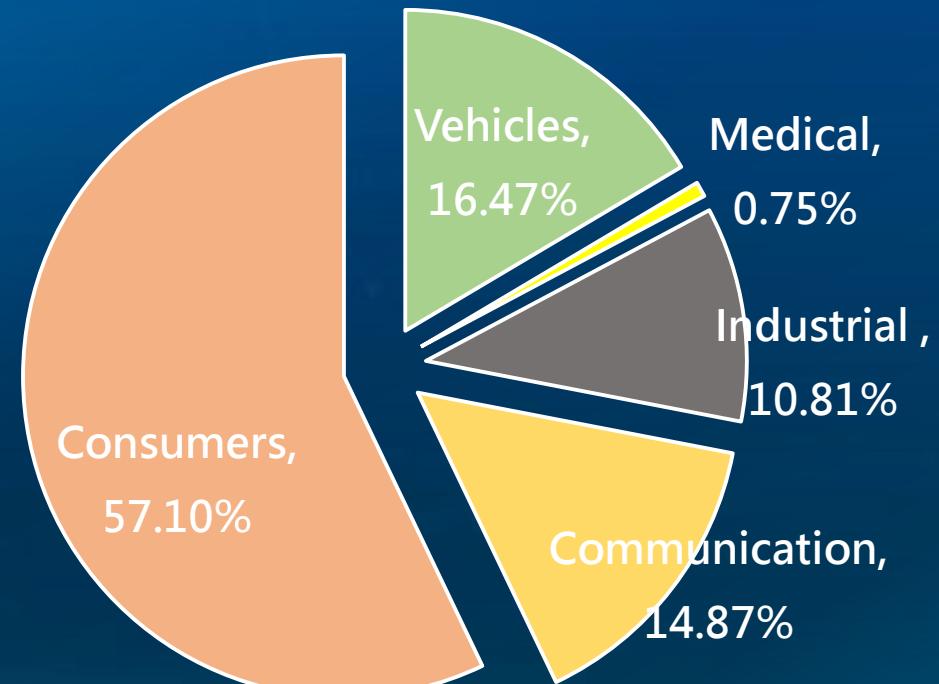
(NTD K)	H1 25	H1 24
<b>Cash at beginning</b>	6,754,713	6,440,208
Cash outflow from operating	141,973	(231,958)
Capital expenditure	231,260	557,836
Cash inflow from investing	116,919	(246,832)
Cash (out)inflow from financing	(122,909)	388,305
<b>Cash at end</b>	6,407,049	6,564,051

# 2Q 25 Revenue by applications(QoQ)

2Q 25



1Q 25



Vehicle

Medical

Industrial

Communication

Consumers

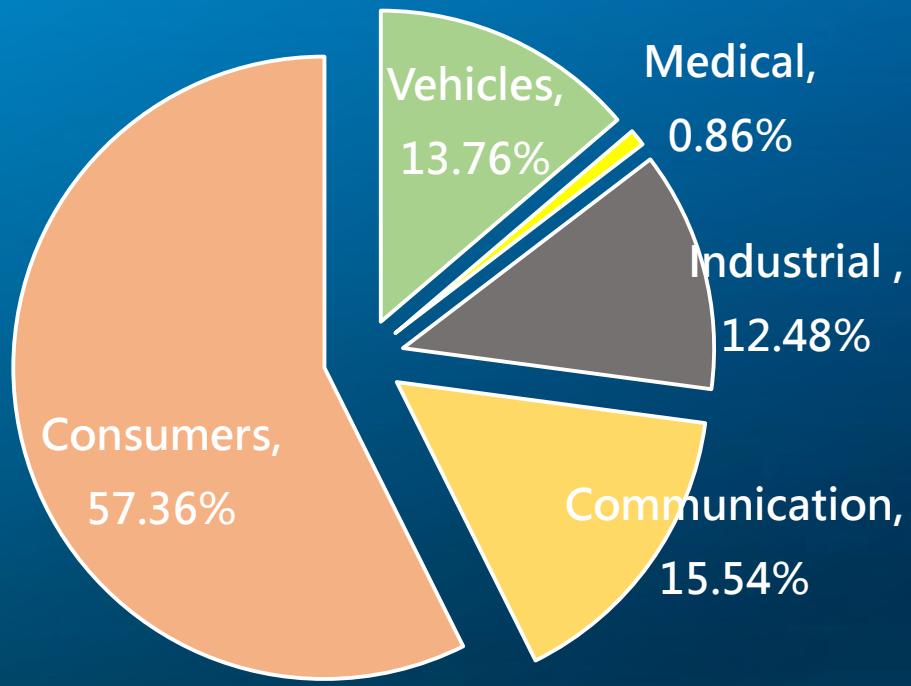
Total

QoQ

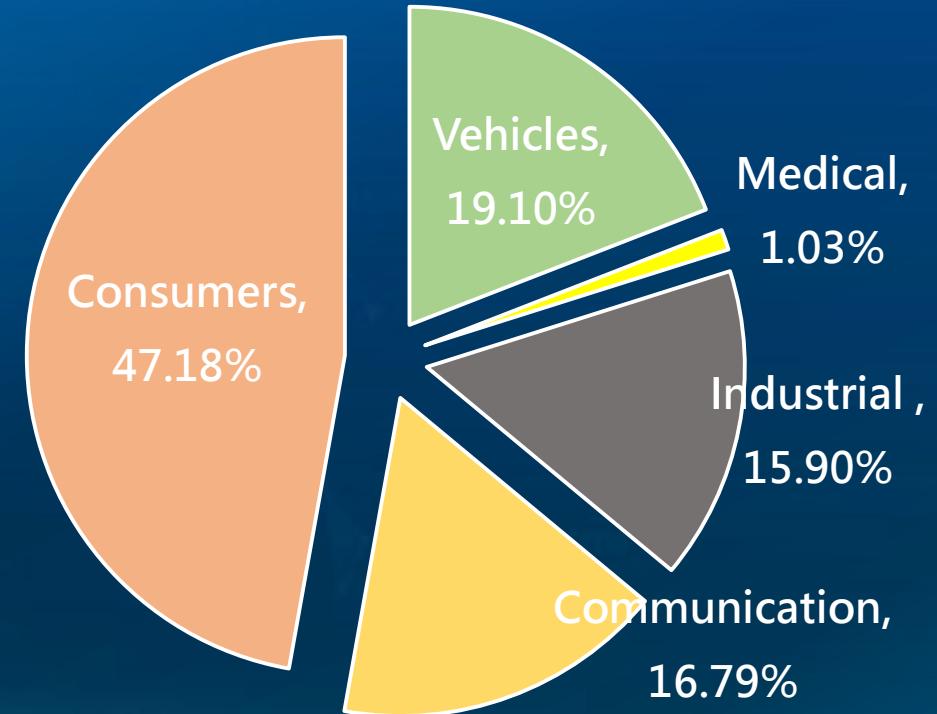


# 2Q 25 Revenue by applications(YoY)

## 2Q 25



## 2Q 24



Vehicel

Medical

Industrial

Communication

Consumers

Total

YoY



# 3Q 25 Revenue Estimate



## Influencing factors :

- Tradition busy season.
- Vehicle products fierce competition .
- Consumer shipping schedule affected by reciprocal tariff.



# 2025 Action Plans and Major Events



# 2025 Actions A to E Achievement



Acquire  
a company

70% A horizontal bar composed of 10 yellow segments, with the first 7 filled and the last 3 white, representing 70% completion.



Buy  
a factory

80% A horizontal bar composed of 10 yellow segments, with the first 8 filled and the last 2 white, representing 80% completion.



Construct  
a factory

35% A horizontal bar composed of 10 yellow segments, with the first 3 filled and the last 7 white, representing 35% completion.



Develop  
a new  
direction

75% A horizontal bar composed of 10 yellow segments, with the first 7 filled and the last 3 white, representing 75% completion.



Explore  
a new  
customer

100% A horizontal bar composed of 10 yellow segments, all filled, representing 100% completion.

# Major Events

- Cash dividend NTD 1.1 per share was passed by Annual Shareholders meeting on 5/26, and distributed on 7/25.
- Taipei Headquarter-Zhonghe office got Fitwel three star certification.
- 2024 ESG Report has been assured by PWC Taiwan, and has been approved by the BOD on 8/13.
- We started the first time Employee Satisfaction Survey to employees of Taipei Headquarter, reply rate reach 85.85% · average satisfaction rate reach 78.75% °
- GHG inventory of Taiwan office and mainland subsidiaries have been completed, and authenticated by third party.

# Q&A

# Thank you



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