

Pan-International Industrial Corp. Investor Conference

Sep. 11, 2025



Disclaimer

- This presentation contains company's information from inside and outside sources, and forward-looking statements about our future results of operation, financial condition, and business prospects. However, the actual results of forward-looking statements may materially differ from those explicitly or implicitly indicated in this presentation due to a variety of reasons, including but not limited to global economic conditions, exchange rate fluctuation, market demand changes, and other risks and factors beyond company's controls.
- Except as required by law, forward-looking statements in this presentation only reflect the current view of the company as of the date it released, the company undertakes no obligation to update or revise any forward-looking statements for events or circumstances that occur subsequently.
- The company undertakes no obligation to declare or guarantee those forward-looking statements in this presentation. About the accuracy, fairness, and completeness of statements, investors should judge those by themselves.

Table of contents

- 一. 2Q 25 Financial Results
- 二. 3Q 25 Revenue Estimate
- 三. 2025 Action Plans and Major Events
- 四. Q&A

2Q 25 Financial Results



2025 Q2 Consolidated Statement of Income Summary



(NTD K)	Q2 25	Q1 25	QoQ	Q2 24	YoY
Revenue	5,732,721	5,714,754	0.31%	5,446,118	5.26%
Gross profit	711,566	641,373	10.94%	780,722	-8.86%
Gross profit rate	12.41%	11.22%	1.19%	14.34%	-1.92%
Operating expenses	(359,229)	(341,392)	5.22%	(412,791)	-12.98%
Operating profit	352,337	299,981	17.45%	367,931	-4.24%
Operating profit rate	6.15%	5.25%	0.90%	6.76%	-0.61%
Non-operating rev. & exp.	1,718	47,199	-96.36%	81,654	-97.90%
Net profit before tax	354,055	347,180	1.98%	449,585	-21.25%
Net profit after tax	264,429	269,357	-1.83%	329,300	-19.70%
Net profit rate	4.61%	4.71%	-0.10%	6.05%	-1.43%
EPS	0.47	0.42		0.53	
ROE	1.74%	1.63%		2.12%	

2025 H1 Consolidated Statement of Income Summary



(NTD K)	H1 25	H1 24	YoY
Revenue	11,447,475	10,103,988	13.30%
Gross profit	1,352,939	1,340,790	0.91%
Gross profit rate	11.82%	13.27%	-1.45%
Operating expenses	(700,621)	(805,165)	-12.98%
Operating profit	652,318	535,625	21.79%
Operating profit rate	5.70%	5.30%	0.40%
Non-operating revenue & exp.	48,917	170,443	-71.30%
Net profit before tax	701,235	706,068	-0.68%
Net profit after tax	533,786	527,881	-130.56%
Net profit rate	4.66%	5.22%	-0.56%
EPS	0.88	0.86	
ROE	3.51%	3.40%	

2025 Q2 Consolidated Balance Sheet Summary

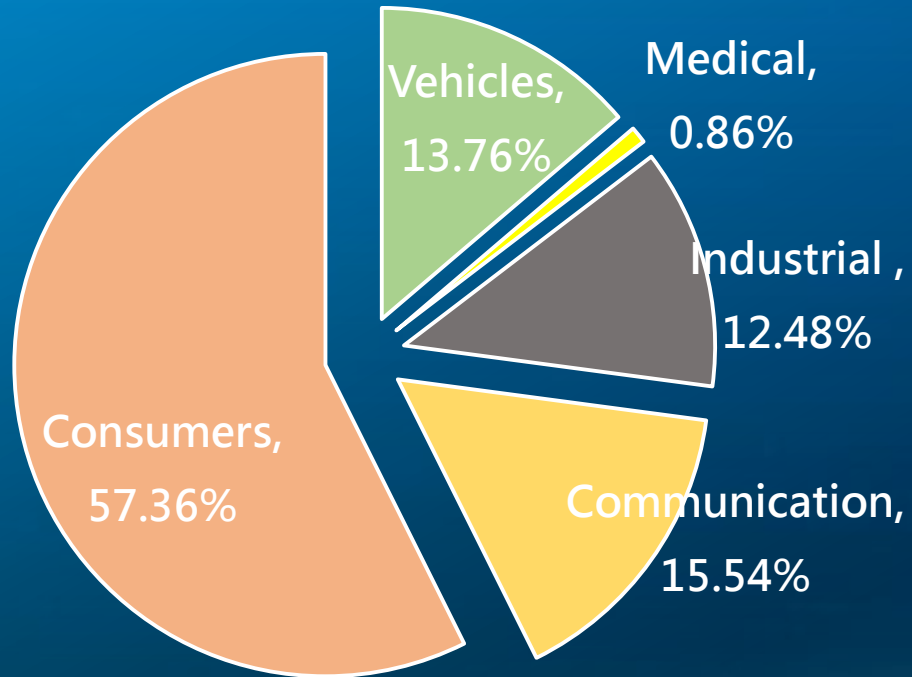
(NTD K)	Q2 25		Q1 25		Q2 24	
	Amount	%	Amount	%	Amount	%
Cash and equivalents	6,407,049	28%	6,776,184	28%	6,564,051	26%
Accounts receivable	5,368,249	23%	5,772,422	24%	6,173,062	25%
Inventory	3,474,340	15%	3,620,136	15%	3,648,180	15%
Property, plant and equipment	3,548,781	15%	3,861,288	16%	3,572,423	14%
Total Assets	23,013,019	100%	24,357,925	100%	24,900,981	100%
Current liabilities	7,301,246	32%	7,318,586	30%	8,742,259	35%
Non-current liabilities	496,705	2%	536,084	2%	638,441	3%
Total liabilities	7,797,951	34%	7,854,670	32%	9,380,700	38%
Total equity	15,215,068	66%	16,503,255	68%	15,520,281	62%
A/R Turnover Days	108		111		128	
Inventory Turnover Days	70		71		82	
A/P Turnover Days	89		91		115	

2025 Q2 Cash Flow Summary

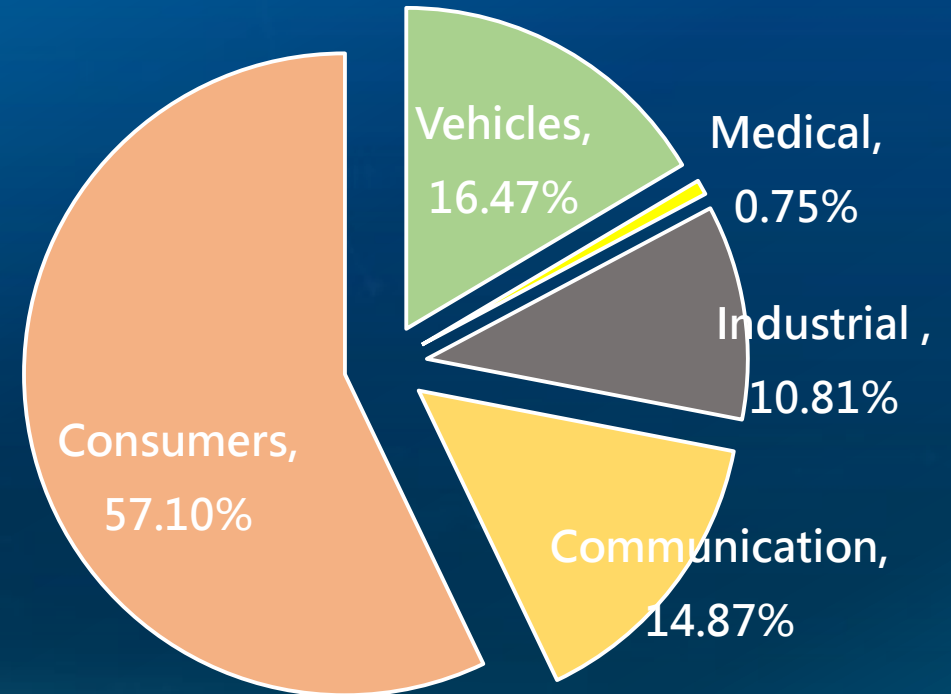
(NTD K)	H1 25	H1 24
Cash at beginning	6,754,713	6,440,208
Cash outflow from operating	141,973	(231,958)
Capital expenditure	231,260	557,836
Cash inflow from investing	116,919	(246,832)
Cash (out)inflow from financing	(122,909)	388,305
Cash at end	6,407,049	6,564,051

2Q 25 Revenue by applications(QoQ)

2Q 25



1Q 25



QoQ

Vevhicle

Medical

Industrial

Communication

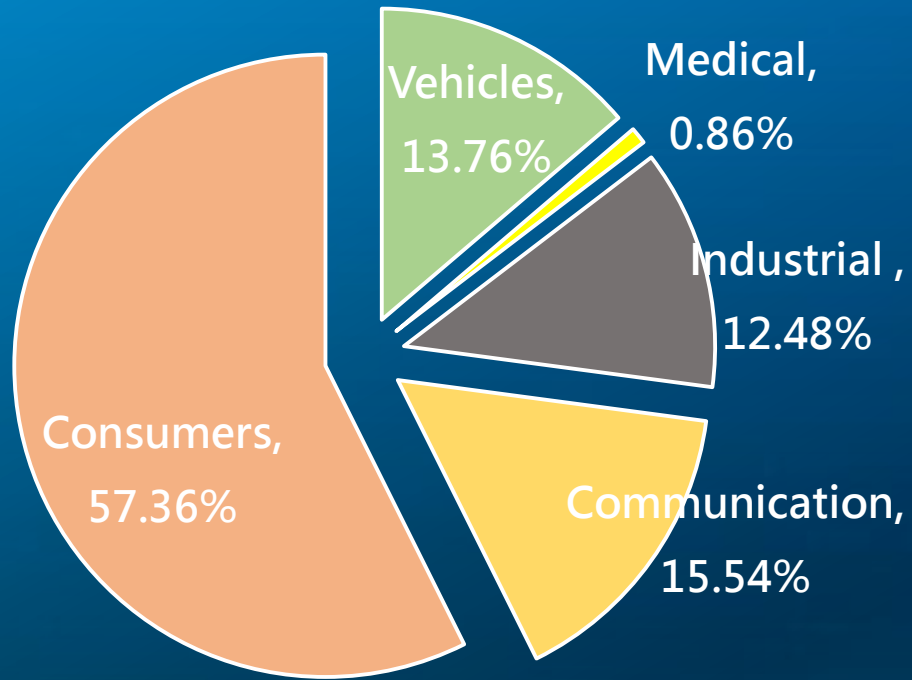
Consumers

Total

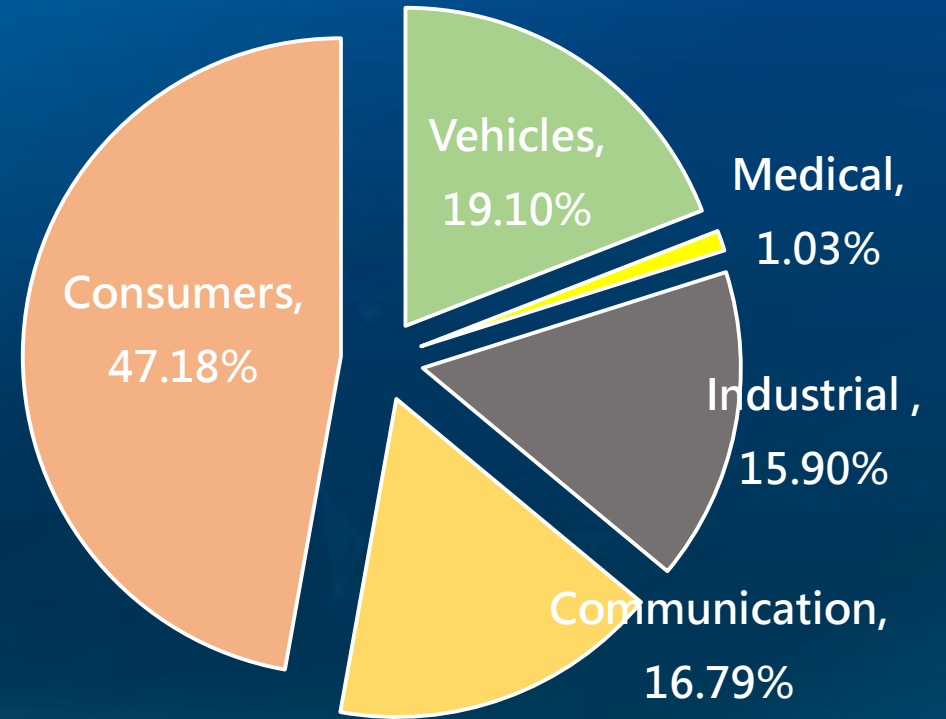


2Q 25 Revenue by applications(YoY)

2Q 25



2Q 24



Vehicle

Medical

Industrial

Communication

Consumers

Total

YoY



3Q 25 Revenue Estimate



3Q 25 Revenue Outlook

Influencing factors :

- Tradition busy season.
- Vehicle products fierce competition .
- Consumer shipping schedule affected by reciprocal tariff.



2025 Action Plans and Major Events



2025 Actions A to E Achievement



Acquire
a company

70%



Buy
a factory

80%



Construct
a factory

35%



Develop
a new
direction

75%



Explore
a new
customer

100%

Major Events

- Cash dividend NTD 1.1 per share was passed by Annual Shareholders meeting on 5/26, and distributed on 7/25.
- Taipei Headquarter-Zhonghe office got Fitwel three star certification.
- 2024 ESG Report has been assured by PWC Taiwan, and has been approved by the BOD on 8/13.
- We started the first time Employee Satisfaction Survey to employees of Taipei Headquarter, reply rate reach 85.85% , average satisfaction rate reach 78.75% .
- GHG inventory of Taiwan office and mainland subsidiaries have been completed, and authenticated by third party.

Q&A

Thank you

